



beez-fm

making decarbonisation obvious.

Brochure 03 / OBM Partner

THE DELIVERY

Finally, a customer who can verify your work.

Funded projects, scope modelled before you arrive, and Technology and Labour priced separately.

11

OBM projects completed, every one measured against an IPMVP-compliant baseline.

RizaOne

AI-verified decarbonisation, manufactured as an asset.

Your engineering hours are the first line cut from every budget.

The pressure-independent valve gets specified, installed and never configured, and you are the only person in the chain who knows why that matters. You raise it. It becomes a variation nobody wants to price.

You compete against firms that will not do the commissioning, and you lose, because on paper the two quotes describe the same

job. Then the building underperforms and the cause is never traced back to the hours that were removed.

Nobody measures the outcome, so quality is invisible. When quality is invisible, price is the only axis left, and the discount comes out of the one line that actually determines whether the plant performs: yours.

When nothing is measured, good engineering and bad engineering cost the same to buy.



Labour as a discount lever

Bundled pricing hides your hours, so your hours are what gets cut.



Unfunded pipeline

You chase work that has no capital behind it and carry the cost of chasing.



No record of quality

Commissioning done properly leaves no evidence, so it earns you nothing next time.

Funded work, protected hours, verified performance on record.

- **A funded pipeline.** Projects arrive with capital already committed and scope already modelled by the platform.
- **Technology and Labour separated.** Priced separately, invoiced separately. Your engineering is a protected line, not a discount lever.
- **A referral fee on every project you originate.** Bring the building, share in the project.
- **Country tier discipline.** Pricing stays fair and consistent across Tier 1, Tier 2 and Tier 3 markets.
- **Your work is verified by NexusEngine.** Quality finally shows up in the numbers, and the numbers follow you to the next project.

CT100, the single mandatory credential

Four pillars: Foundation, Process, Design, T&L Separation. Four optional tracks: Engineering, Network and IoT, Verification, Audit.

beez-OBM, Live

CT100, Live

NexusEngine, Live

beez-Coach, In build



THE MECHANICS

- 01 Certify.** Complete CT100.
- 02 Receive.** Funded projects matched to your territory and capability.
- 03 Deliver.** T&L separated, scope defined by the platform.
- 04 Get paid.** Referral fee plus delivery, with verified performance on record.

400

buildings on the RizaOne platform, as of July 2026

11

OBM projects completed

30 to 45%

verified savings across 11 completed OBM projects

PERFORMANCE MONITORING

ELECTRICITY

CONSUMPTION YTD

4790 MWh

▼ -687 MWh vs 2025 YTD (\$477)

Invoice-based

SITE EUI (2025)

226 kWh/m²/yr

MONTHLY SAVINGS VS BASELINE

THIS MONTH (AUG)

— %

SAVINGS YTD

15.9 %

+656 MWh - 4790 vs 4134 baseline

30-DAY FORECAST

— kWh

Forecast data not yet available

CDD-adjusted - ECMWF IFS

PEAK DEMAND

— kW

Peak demand data not yet available

MONTHLY CONSUMPTION + CUMULATIVE YTD

Monthly grouped - 2025 vs 2026 - climate-adjusted baseline

2025 2026 BASELINE 2026 CUMUL 2026 CUMUL 2025

MULTI-UTILITY USAGE

MWh equivalent - YTD by month

NORMALISED

CUSUM ANALYSIS

CUSUM (MWH)

DRIFT 657 MWH

What is CUSUM? Cumulative sum of deviations from the adjusted baseline. Drift downward = sustained savings. Slope changes = regime change (equipment fault, ops shift, weather anomaly). It is the M&V early-warning signal — far more sensitive than monthly snapshots.

CONSUMPTION FORECAST

MWh

1 STREAMS

CDD-adjusted forecast - ASHRAE Guideline 14

Baseline model accuracy

This baseline meets every $\text{AdePR} \geq \text{AdePR}_{\text{baseline}}$ threshold. Savings claims from this model are defensible for PMPAP C-0 reporting.

$\text{RF: } \text{Ade} = 0.90$
 $\text{CVRMSE: } 1.5\% = 0.04$
 $\text{RMSE within } \text{Ade} = 0.006$

The figure contains two charts. The left chart, titled 'Actual vs predicted, monthly kWh (2020)', shows a line graph of monthly kWh consumption from Jan to Dec. The y-axis ranges from 0 to 250. The line fluctuates, with a notable dip in Feb and peaks in Apr and Oct. The right chart, titled 'Actual vs model predicted consumption: Chained line is 1 + 1. Derived lines are CVRMSE based', shows a scatter plot of actual kWh (x-axis, 0 to 1000) versus predicted kWh (y-axis, 0 to 1000). Data points are colored by month (Jan: blue, Feb: orange, Mar: green, Apr: red, May: purple, Jun: brown, Jul: grey, Aug: pink, Sep: light blue, Oct: dark blue, Nov: light green, Dec: dark grey). A solid diagonal line represents perfect prediction, and two dashed lines represent the CVRMSE bounds. Most data points fall within these bounds.

Actual vs predicted, monthly kWh (2020)

Actual, month

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Actual vs model predicted consumption: Chained line is 1 + 1. Derived lines are CVRMSE based

Actual kWh

Model predicted kWh

Model Accuracy

Ade PR = 0.90 (AdePR > AdePR_{baseline} threshold)

Ade, RF

CVRMSE: 1.5% AdePR > AdePR_{baseline}

RMSE: 0.02 AdePR > AdePR_{baseline}

Outlier Ratio: 1 = 1 no overprediction

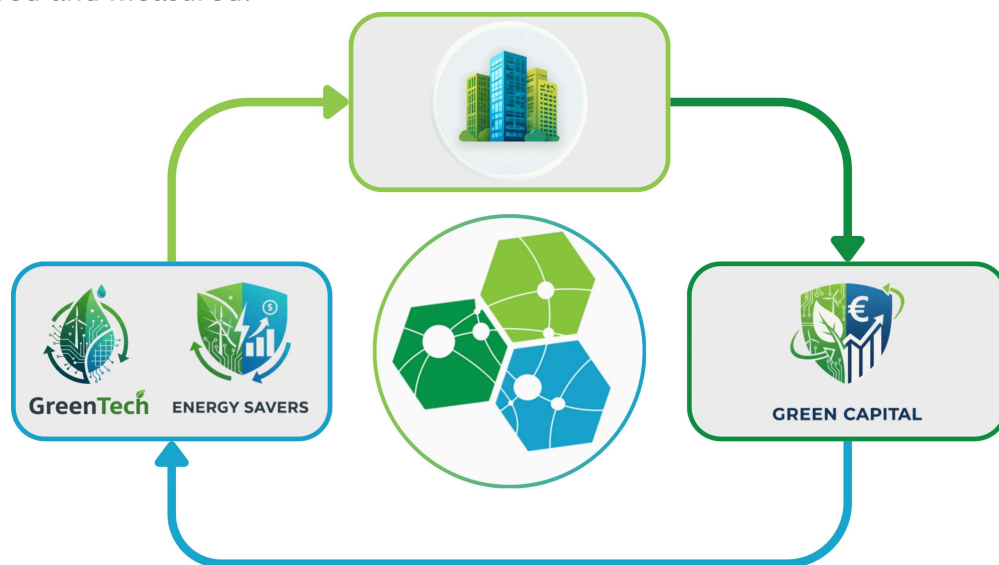
pF-vetd < 0.001

Sample size 12 months

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Four seats at one table. You are the delivery.

Every party here holds one piece of the solution and cannot reach the other three. beez-fm connects all four, so your hours are booked against work that is funded, scoped and measured.



RizaOne sits at the centre: verified demand flows out, funded projects flow back in.



Building Owner



GreenTech
Partner



OBM Partner /
Energy Savers
Your seat



Green Fund

YOUR NEXT STEP

Enrol in CT100 certification.

One credential, four pillars. Certified firms receive funded projects matched to their territory.

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beez-fm, making decarbonisation obvious.



Enrol as an OBM Partner
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