



beez-fm

making decarbonisation obvious.

Brochure 02 / GreenTech Partner

THE SUPPLY

Your technology works. Your route to market does not.

Qualified demand, funded deployment, verified results.
You pay on outcome, never on access.

400

buildings on the RizaOne platform as of July 2026,
each one with its energy DNA already measured.

RizaOne

AI-verified decarbonisation,
manufactured as an asset.

You spend your year walking buildings, looking for a buyer who does not exist.

You have a product with proven physics and a verified savings case. The engineering is settled. What is not settled is who signs. The owner is not paying the energy bill. The tenant cannot justify the payback inside a lease term. The facility manager has no budget line for a capital item.

So the conversation ends in procurement, where you are compared on unit price against a cheaper valve that will be

installed carelessly and ripped out in eighteen months. Your evidence loses to a line item.

Every month of that cycle is cost. Sales headcount, site surveys, proposals that die in committee, pilots that never scale. Your go-to-market cost, not your technology, is what caps your growth.

The market does not doubt your product. It has no mechanism to buy it.



No qualified demand

Leads are addresses. You need buildings where your savings case is already modelled.



No capital in the room

The budget objection arrives before the technical conversation can start.



No independent proof

Your own measurement is read as marketing, so each sale restarts from zero.

We do not send you leads. We send you funded buildings.

- **Qualified, data-matched demand.** RizaOne already knows the energy DNA of every connected building, so you are introduced only where your technology is modelled to deliver verified savings.
- **Funded deployment.** The Green Fund pays for the CAPEX, so the budget objection disappears before your first conversation.
- **You pay on outcome, not on access.** A project success fee is due only on a signed project.
- **Verification, not marketing claims.** Every deployment is measured against an IPMVP baseline by NexusEngine, which turns your savings case into evidence you can take to the next hundred buildings.
- **Sweetspot V3 star rating.** Your technology is positioned on risk, measurability and return for Green Fund investors, so capital can price it.



THE MECHANICS

- 01 Apply.** Submit your technology and its savings case.
- 02 Verify.** Assessed on the Sweetspot framework: risk, measurability, return.
- 03 List.** Catalogued in RizaOne and visible to the matching engine.
- 04 Deploy.** Matched to buildings by the platform, funded by the Green Fund.

RizaOne, Live

Sweetspot V3, Live

NexusEngine, Live

beez-hive, Live

beez-Coach, In build

400

buildings on the RizaOne platform, as of July 2026

11

OBM projects completed

30 to 45%

verified savings across 11 completed OBM projects

PERFORMANCE MONITORING

ELECTRICITY

CONSUMPTION YTD

4790 MWh

▼ -687 MWh vs 2025 YTD (\$477)

Invoice-based

SITE EUI (2025)

226 kWh/m²/yr

MONTHLY SAVINGS VS BASELINE

THIS MONTH (AUG)

— %

SAVINGS YTD

15.9 %

+656 MWh - 4790 vs 4134 baseline

30-DAY FORECAST

— kWh

Forecast data not yet available

CDD-adjusted - ECMWF IFS

PEAK DEMAND

— kW

Peak demand data not yet available

MONTHLY CONSUMPTION + CUMULATIVE YTD

Monthly grouped - 2025 vs 2026 - climate-adjusted baseline

2025 2026 BASELINE 2026 CUMUL 2026 CUMUL 2025

MWh

Cumulative

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

MULTI-UTILITY USAGE

MWh equivalent - YTD by month

NORMALISED

Jan Mar May Jul Sep Nov

Electricity

CUSUM ANALYSIS

DRIFT 657 MWH

CUSUM (MWH)

Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

CONSUMPTION FORECAST

1 STREAMS

MWh

Jul-26 Aug-26 Sep-26 Oct-26 Nov-26 Dec-26 Jan-27 Feb-27 Mar-27 Apr-27 May-27 Jun-27

● Potable Water (Indoor)

CDD-adjusted forecast - ASHRAE Guideline 14

What is CUSUM? Cumulative sum of deviations from the adjusted baseline. Drift downward = sustained savings. Slope changes = regime change (equipment fault, ops shift, weather anomaly). It is the M&V early-warning signal — far more sensitive than monthly snapshots.

Baseline model accuracy

This baseline meets every $\text{AdePR} \geq \text{AdePR}_{\text{baseline}}$ threshold. Savings claims from this model are defensible for PMPAP C-0 reporting.

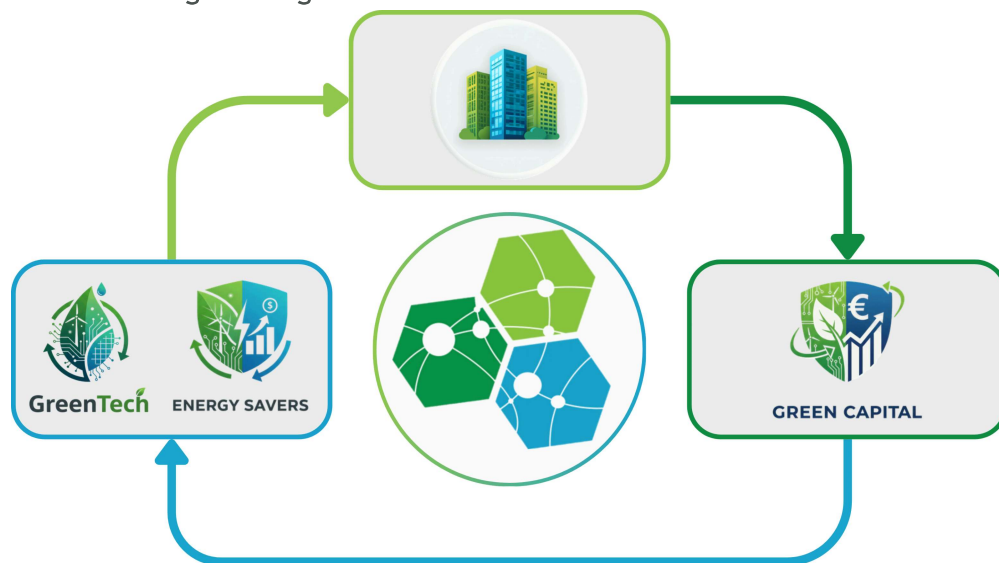
☒ $\text{RP} \leq 0.0001$
☒ $\text{CV}(\text{RMSE}) \leq 15\% \leq 10\%$
☒ RMSE within $\text{r}(\text{N}) \leq 0.00\%$

The figure contains two charts. The left chart, titled 'Actual vs predicted, monthly kWh (2020)', shows a line graph of predicted kWh (blue line) and a bar graph of actual kWh (green bars) for each month from Jan to Dec. The predicted line follows the general trend of the actual bars, with a slight dip in Feb and a peak in May. The right chart, titled 'Actual vs model monthly consumption: Chained line y = x', shows a scatter plot of actual kWh (x-axis) versus model kWh (y-axis). Data points are colored by month (Jan: blue, Feb: orange, Mar: green, Apr: red, May: purple, Jun: brown, Jul: grey, Aug: light blue, Sep: pink, Oct: light green, Nov: light purple, Dec: light blue). A solid diagonal line represents y=x, and a dashed line represents y=x+1. Most data points are clustered around the y=x line, indicating high model accuracy.

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Four seats at one table. You are the supply.

Every party here holds one piece of the solution and cannot reach the other three. beez-fm connects all four, so your technology arrives in a building with capital committed and engineering booked.



RizaOne sits at the centre: verified demand flows out, funded projects flow back in.



Building Owner



**GreenTech
Partner**
Your seat



OBM Partner
/ Energy Savers



Green Fund

YOUR NEXT STEP

Apply for GreenTech verification and listing.

Bring your savings case. We assess it on the SweetSpot framework and list what qualifies.

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beez-fm, making decarbonisation obvious.



Apply as a GreenTech
Partner
beez-fm.com/for-greentech



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