



beez-fm

making decarbonisation obvious.

Company overview R2 / March 2026

THE MARKETPLACE

APAC's outcome-based greentech marketplace for building decarbonisation.

We make the green choice the rewarding one: zero CAPEX upgrades, funded by green capital, repaid only from verified energy savings.

30 to 45%

Verified savings across 11 completed OBM projects.
Delivered performance, not a forecast.

RizaOne

AI-verified decarbonisation,
manufactured as an asset.

Selling products optimises the invoice. Selling outcomes optimises the building.

The traditional model sells a box, books the revenue and leaves the result unmeasured. Equipment is bought to a budget, configured to a default and never verified, so the savings case in the proposal has no successor in the operating data.

Our outcome-based model, beez-OBM, starts from the result the building needs and works backwards to the technology. Nothing is

purchased that the data does not justify, and nothing is claimed that the platform cannot verify.

Our mission is to accelerate the decarbonisation of Asia Pacific's commercial buildings by de-risking greentech investment and making it the default choice rather than the exception.

Focus on the outcome and the waste disappears, because nobody buys a product the result does not need.



Less waste, lower carbon

Unnecessary purchases are eliminated and every retained kilowatt hour lowers the building's footprint.



Comfort and efficiency together

Energy and water efficiency are tuned against occupant comfort, not traded against it.



Performance that holds

Continuous verification keeps the result in place long after handover, year on year.

RizaOne does not replace your systems. It connects them and holds them to account.

One platform unites owners, operators, technology providers, consultants and financiers, so a building moves from disconnected tools to one connected ecosystem.

- **Data acquisition.** beez-hive connects to any building and any subsystem, live, in under an hour.
- **Data analytics.** Machine learning establishes each building's energy DNA from live data and local weather.
- **Predictive control.** AI-driven insight tunes plant behaviour instead of reacting to it.
- **Customer dashboard.** Real-time KPI tracking and asset management, per property and across the portfolio.
- **Greentech access.** A verified catalogue of OEMs and partners, ranked by what the data says each building will actually save.

Neutral by design

beez-fm does not manufacture the technology it verifies, so the recommendation follows the data and the verification stands up to audit.



HOW IT WORKS

- 01 Connect.** beez-hive is installed in under an hour and streams live performance data into RizaOne.
- 02 Predict.** RizaOne recommends the greentech that fits the building profile and predicts the saving.
- 03 Fund.** Green capital funds and owns the assets against AI-validated projections.
- 04 Install.** OBM partners deliver the upgrade with no disruption to building operations.
- 05 Verify and repay.** Savings are verified monthly and a share is returned to investors.

RizaOne, Live

beez-hive, Live

beez-Audit, Live

NexusEngine, Live

Sweetspot V3, Live

beez-Coach, In build

400

buildings on the RizaOne platform, as of July 2026

11

OBM projects completed

30 to 45%

verified savings across 11 completed OBM projects

Savings are a measurement, not a marketing claim.

Every project carries an IPMVP-compliant baseline, monthly verification against it, and an audit trail an investment committee can read without translation.



Performance monitoring. Savings against the climate-adjusted baseline, month by month, with CUSUM drift as the early warning signal.



Baseline accuracy. Every threshold in ASHRAE Guideline 14 is tested before a saving is ever claimed.

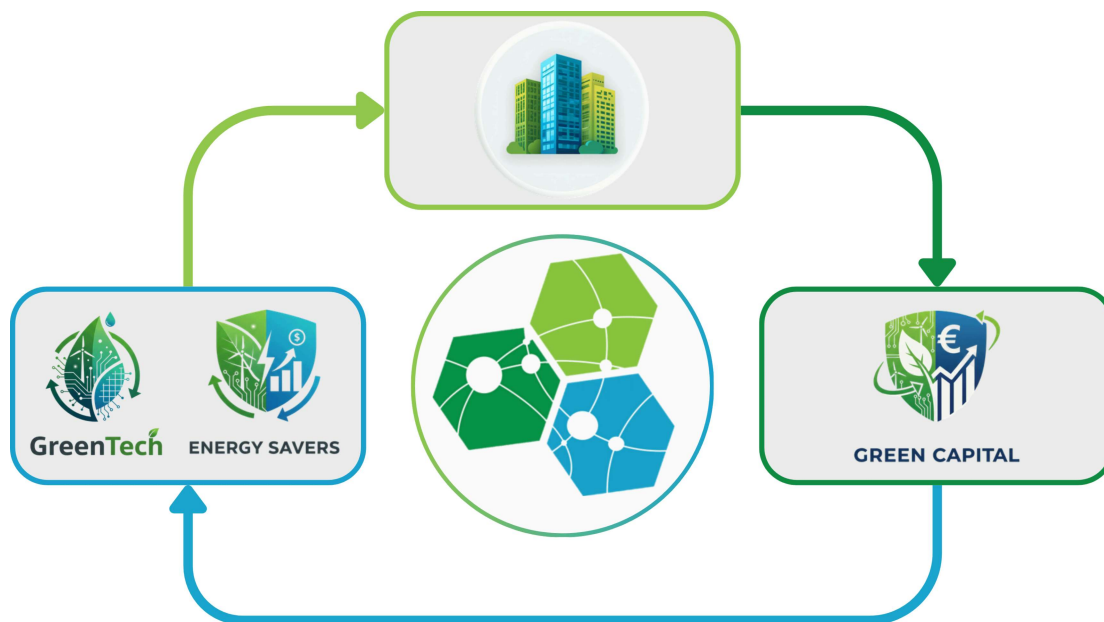


One portfolio view. Every connected building, every audit and every OBM result in a single executive dashboard.

Four seats at one table, and one platform holding the outcome.

Every party holds one piece of the solution and cannot reach the other three.

RizaOne connects all four and audits the result continuously, which is what makes a retrofit predictable, verifiable and bankable.



Building owners

Zero CAPEX upgrades,
savings shared

GreenTech

Funded, data-matched
demand

OBM partners / Energy Savers

Funded work, protected
hours. Shown as Energy
Savers in the diagram.

Green capital

Asset-backed, verified
cashflow

Engineers, operators and financiers, in one company.

The model only works if the same team can hold a control loop, a construction programme and a term sheet to the same standard of evidence.



Nico
Chief Executive
Officer



Paulo
Chief Financial
Officer



Anand
Chief Operating
Officer



Didier
Chief Technology
Officer



Lauren
Managing Director,
China

JOIN THE MARKETPLACE

Whichever seat you take, the first step is the same: connect and measure.

Buildings, green capital providers, greentech suppliers and OBM partners are all joining across APAC.

sales@beez-fm.com

+65 6993 6913

OUE Downtown 2
6 Shenton Way, #16-12
Singapore 068809

**beez-fm, making
decarbonisation obvious.**



Building owners
Register your
building



GreenTech
Apply and get
listed



OBM partners
Enrol in CT100



Green capital
Request the deal
sheet